## heise online

# Rate Card



# Branding

DISPLAY ADS
ACCOUNT BASED DISPLAY
CONTEXTUAL
WALLPAPER
FIREPLACE
NEWSLETTER
PODCASTS
VIDEOS

# Display Ads

# Price level 1



Leaderboard 728x90 px



Skyscraper max. 160x600 px



Mobile Rectangle 300x250 px



Mobile Half Page Ad 300x600 px



**Medium Rectangle** 

300x250 px

Price level 2

300x600 px



Wallpaper 728x90 px + 160x600 px



**Mobile Interstitial** 320x480 px + 336x280 px FC 1 per user/day

### Price level 3



Half Page Ad





channel rotations & run of heise online

Billboard

970x250 px

Sidebar

Dynamic

**Rotation** 

### **CPM**

First party target groups/interests	Price level 1	Price level 2	Price level 3
Audience IT Decision Maker	€ 59	€ 79	€ 99
Audience Server • Cloud • Security • Recruiting • Developer	€ 59	€ 79	€ 99
Audience Consumer	€ 19	€ 29	€ 39
Rotations	Price level 1	Price level 2	Price level 3
Channel rotation (Selection of at least 3 channels)	€ 49	€ 69	€ 89
Run of heise online	€ 29	€ 39	€ 49
Channels	Price level 1	Price level 2	Price level 3
Technology Review  A heise security  heise jobs  heise developer	€ 59	€ 79	€ 99
MittelstandsWiki the by decoder			
Make: Mac&i ct Fotografie			
<pre>heise download</pre>	€ 29	€ 39	€ 49

Programmatics: All these formats and channels can also be booked as Private Deal or Prefered Deal via the Google AdExchange or Yieldlab.

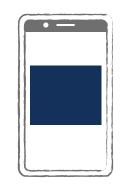
all rates plus VAT. Agency commission is granted; minimum booking volume is € 3,500 gross

# Account Based Display

### Rate category 1:



Leaderboard 728 x 90 px



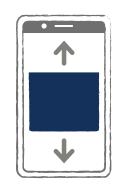
**Mobile Rectangle** 300 x 250 px



**Medium Rectangle** 300 x 250 px



Skyscraper max. 160 x 600 px



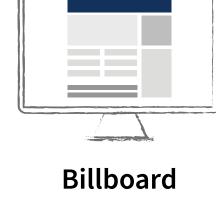
Mobile Half Page Ad 300 x 600 px

**CPM: € 199** 

### **Rate category 2:**



Half Page Ad 300 x 600 px



970 x 250 px



Wallpaper 728 x 90 px + 160 x 600 px



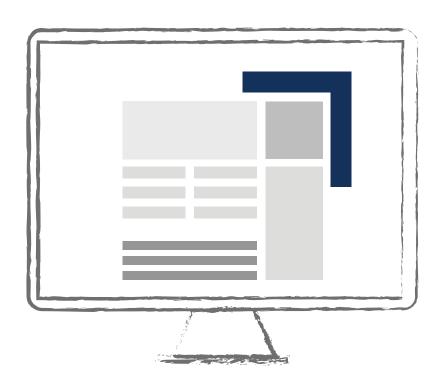
Sidebar dynamic



**Mobile Interstitial** 320 x 480 px + 336 x 280 px

**CPM: € 239** 

# Contextual Targeting



# It consists of: Leaderboard and Skyscraper

728 x 90 px

120 x 600 px (max. 200 x 800 px)



Mobile
Half Page Ad
300 x 600 px
(visible area:
300 x 360 px)

	Wallpaper	in the articles relevant to the topic  desktop 200,000 adImps  mobile 500,000 adImps	
Placement	in the articles relevant to the topic		
Reach* (using the example of the topic AI within a 4-week runtime)	200,000 adlmps		
Rate	<b>CPM € 79</b>	<b>CPM € 79</b>	

Examples of topics can be found at <a href="https://www.heise.de/themen">www.heise.de/themen</a>

<sup>\*</sup> Minimum purchase quantity: 100,000 ad impressions. The runtime depends on availability and agreement.

RATE CARD // BRANDING

# Wallpaper



# It consists of: Leaderboard and Skyscraper

728 x 90 px

120 x 600 px (max. 200 x 800 px)



Mobile
Half Page Ad
300 x 600 px
(visible area:
300 x 360 px)

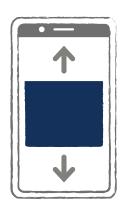
### Delivery: display and mobile

	Daily fixed placement HOME RUN (100% SOV)		<b>Weekly fixed placement</b> HOME RUN (100% SOV)		
Placement	Placement on the heise homepage, news ticker, topic pages and heise online articles		news ticker,	he heise homepage, topic pages and nline articles	
Reach	display mobile 250,000 200,000 adImps adImps		<b>display</b> 1,400,000 adImps	mobile 1,000,000 adImps	
Duration	1 day		1	week	
Rate	display display and mobile € 13,750 € 20,250		display € 63,000	display and mobile € 96,000	

RATE CARD // BRANDING

# Fireplace





### It consists of:

Billboard and U-Wallpaper 1056x250 px

Leaderboard: 1104x90px

Skyscraper left: 200x600px

Skyscraper right: 200x600px

### Mobile Half Page Ad

300x600 px (visible area: 300x360 px)

### Delivery: display and mobile

	_	Daily fixed placement HOME RUN (100% SOV)		Weekly fixed placement HOME RUN (100% SOV)		
Placement	Placement on the heise homepage, news ticker, topic pages and heise online articles		Placement on the heise homepag news ticker, topic pages and heise online articles			
Reach	display mobile 200,000 200,000 adImps adImps		<b>display</b> 1,000,000 adImps	mobile 1,000,000 adImps		
Duration		L day	1	week		
Rate	display € <b>13,000</b>			display and mobile € 80,000		

# Newsletter Ads

Bookable as a rotation, Newsletter freely selectable

Channels	approx. contacts per week	Frequency of publication	
heise online daily	126,500	5 times a week, Mo Fr.	
heise online newsletter	44,800	7 times a week, Mo Su.	
heise online KI Update	11,700	3 times a week, Mo.+ We.+ Fr.	
heise Developers	5,800	2 times a week, Mo.+ Th.	
heise security	60,000	2 times a week, Mo.+Th.	
iX	16,000	Once a month	0 10
Mac& i	19,000	5 times a week, Tu Sa.	0.20
Make	2,000	Once a week, Mo.	
Technology Review	11,000	Once a week, Fr.	
heise Autos	3,800	2 times a week, Mo.+Th.	
heise Digital Health	1,590	every 2 weeks, Fr.	
heise Hardware & Netze	8,600	2 times a week, Tu.+Fr.	

Channels	approx. contacts per week	Frequency of publication	
heise Windows	5,100	Once a week, Mo.	
heise Wirtschaft	6,200	2 times a week, Tu. + Fr.	
c't 3003 Hype	6,011	Once a week, Th.	
c't club	90,000	Once a week, Tu.	
c't D.digital	1,500	every 2 weeks, Tu.	<b>5</b>
c't exklusiv	107,000	every 2 weeks, Th.	CPM: 85
c't Fotografie	6,500	Once a week, Sa.	2
c't Open Source Spotlight	7,400	every 2 weeks, Fr.	
c't specials	7,500	several times a year	
c't Tech- Check	1,800	every 2 weeks, Mo.	
c't Vorsicht, Kunde!	1,300	every 2 weeks, Fr.	



### **Newsletter Content Ad**

800x400 px Container/ Image: 360x270 px

all rates plus VAT. Agency commission is granted

# Stand-Alone-Newsletter

### **TARGET GROUP PACKAGES**

IT decision maker	Package S	Package M	Package L
contacts	22,000	39,800	57,000
Rate	€ 10,400	€ 18,800	€ 26,900

Industry	Package S	Package M	Package L
contacts	22,000	35,000	49,000
Rate	€ 10,400	€ 16,500	€ 23,100

**Minimum booking volume:** € 10,400 AE capable only ALL technical costs are already included

Cloud	Paket S	Package M	Paket L
contacts	22,000	27,000	30,000
Rate	€ 10,400	€ 12,750	€ 14,200

Business	Package S	Package M	Package L
contacts	22,000	60,800	230,000
Rate	€ 10,400	€ 28,700	€ 108,560
Security	Package S	Package M	Package L

Security	Package S	Package M	Package L
contacts	22,000	-	-
Rate	€ 10,400	-	-





<sup>\*</sup>Package L always corresponds to the total target group

# Podcast networks



	heise network		B2B		B	B2C	
	#heiseshow @heise orline  KURZ INFORMIERT  IT-News. 3 Minuteri, were 23 glick.  A heise online	Decision-maker	IT security	Employer branding	Consumer	Young IT talents	
Further podcast options	Wac&i Der Apple-Podcast  Wheise  A heise  AUSLEGUNGS SACHE  AUSLEGUNGS SACHE  A heise	#heiseshow  @heise online  KURZ INFORMIERT  #heise online	#heiseshow @heise ordine  KURZ INFORMIERT  IT-News: 3 Mouster, werksiglich.  # heise online	KURZ INFORMIERT  IT-News: 2 Minutes, werd signick.  A helse online  Ce	Mac & i Der Apple Pedcast  uplink  ct	Mac & i Der Apple-Podcast  Ct  BESSER WISSEN  Golem.de	
you can find <u>here</u>	Bits & Böses  golem.de  A heise online	uplink golem.de	uplink a	Update  A heise  THEY TALK  TECH  MIT ECKERT UND WOLFANGEL  CE	Update  // heise online	Bit Rauschen TNBT	
HSCKU!rPare OFANJERXLO ISP@s\$ aSDF OFD IT WOR 7 CS Vd!!NSFiZOLE MSYTf?JEOE	TNBT  DASA  DASA  SOCIAL  UPDATE  OR CT  CLICK BOOM FLASH  FLASH  A Fotografie	DRAN Update Update  A heise	HsCKU!rPal GOFANJERXLO ISP@s\$ aSDF GFDnrw0r7eS Vd!!NSFiZOLE MSYTf?JEOE	#heiseshow  @heise entire  #BESSER WISSEN  #Golden.de  Parties that Audit	TNBT  Mace:  a Fotografie	THEY TALK TECH  WITTEREST UND WOLFANGEL  at	
	HSCKU!rPar OFANJERXL ISP@s\$aSDF FDnrw0r7eS Vd!!NSFiZOLI MSYTf?JEOE  A heise security  THEY TALK TECH DIARIES AUT DEUTSCH WITECKERT UND WOLFANGEL A heise online	HSCKU!rPal COFANJERXLO ISP@s\$aSDF IFDnrw0r7eS Vd!!NSFiZOLI MSYTf?JEOE			#heiseshow @historenine	#heiseshow  @heise critice  A heise online	
Reach per week	approx. 47,000	approx. 350,000	approx. 320,000	approx. 310,000	approx. 100,000	approx. 50,000	
CPM AdBundle (*Pre-Roll OR Mid-Roll OR Post-Roll)	€ 90		€ 105		€ 7	70	

<sup>\*</sup> Only post-rolls are possible for our snackable podcasts kurz informiert and KI-Update. However, these sponsorships are exclusive!

# Podcasts (booking of individual shows)



















<b>CPM AdBundle</b> (Pre-Roll OR Mid-Roll OR Post-Roll)	€ 125	€ 125	€ 125	€ 125	€ 125	€ 125	€ 125	€ 125
Integration	Pre- or Mid-Roll	Pre- or Mid-Roll	Pre-Roll	Pre-Roll	Pre- or Mid-Roll	Post-Roll	Pre- or Mid-Roll	Pre- or Mid-Roll
Length Integration	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.
Length of the sequence	approx. 60 min.	approx. 60 min.	approx. 2,20 min.	Mon/Wed approx. 10 min. Friday approx. 45 min.	10-45 min.	approx. 20 min.	approx. 30 min.	approx. 30 min.
Calls in the first 4 weeks	80,000	140,000	300,000 per week	180,000	25,000	5,000	5,000	30,000
Frequency of publication	every Thursday	every Saturday	every working day	Monday/Wednesday/ Friday	every 14 days	weekly	every 14 days	every 14 days Thursday
	<b>€</b> helse online	a	<b>I</b> ∕ heise online	/h heise	<b>⚠</b> heise security	<b>I</b> ∕ heise online	Mace	a

# Podcasts (booking of individual shows)





















Frequency of publication	every 14 days	every 14 days Wednesday	every Monday	Monday, Wednesday, Friday	every 14 days Friday	every 14 days Sunday	every 14 days Wednesday	alle 14 Tage Tuesday	every Thursday
Calls in the first 4 weeks	14,000	20,000	5,000	18,000	8,000	3,500	10,000	40,000	20,000
Length of the sequence	approx. 60 min.	30-45 min.	40-60 min.	approx. 30 min.	approx. 30 min.	approx. 40 min.	60 min.	60 min.	90-120 min.
Length Integration	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	approx. 30 sec.	30 sec./1 minute
Integration	Pre- or Mid-Roll	Pre- or Mid-Roll	Pre- or Mid-Roll	Pre- or Mid-Roll	Pre- or Mid-Roll	Pre- or Mid-Roll	Pre- or Mid-Roll	Pre- or Mid-Roll	2 spots/native
CPM AdBundle (Pre-Roll OR Mid-Roll OR Post-Roll)	€ 125	€ 125	€ 125	€ 125	€ 125	€ 125	€ 125	125€	production € 3,000

# Interview-Podcast





Frequency of publication	every 14 days on wednesdays
Calls	approx. 500 per episode in the first 4 weeks
Length of the sequence	approx. 25 minutes
Integration	interview partner
Mention in the podcast descriptions	yes
	• An employee of your company will be the interview guest of the podcast; the questions are agreed in advance
	• Suggested topics:
	- General questions and suggestions about digitization
Advertising opportunities:	- Technology trends
	- Hype topics broken down into actionable strategies
	<ul> <li>Sponsor reference in the podcast descriptions on all platforms incl. link and short company description</li> </ul>
	• Exclusivity as sole sponsor of an episode!

Rate per episode € 6,900

# Videos

### **PreRoll Ad**

placed directly before high-quality editorial videos



Placement	heise.de <b>CL</b>
Reach	approx. 1,5 Mio Ad imps per month
File size	max. 5 MB
Length	15 sec (unskipable) / 30 sec (skipable)
Formats	.mp4, .3gpp, .mov, .avi oder VAST redirect
СРМ	49 €

# YouTube



Frequency of publicatio	n every	/ Friday		
Calls in the first 4 weeks	97	,000		
Episode length:	10-20 minutes			
Subscribers	218	3,000		
Playout channels::	Youtube channel + TikTok channell + Instagram channell			
Advertising options:	<ul> <li>Package S:</li> <li>Native integration based on product information and videos with briefing, up to 30 seconds at the beginning.</li> <li>Extension of reach with a logo integration in the reel per week and a link in the channel description (bio).</li> <li>Particularly suitable for software products/digital solutions/events</li> </ul>	<ul> <li>Package M:</li> <li>Native integration + product SHOW and briefly outlined (in the background) with briefing, approx. 60 seconds at the beginning.</li> <li>Extension of reach with a logo integration in the reel per week and a link in the channel description (bio).</li> <li>Particularly suitable for hardware</li> </ul>		
Production	€ 6,500	€ 8,500		

# YouTube

### heise & ct

Frequency of publication	1-3 times a week				
Calls in the first 4 weeks	77,700				
Episode length:	3-10 minutes				
Subscribers	140,000				
Playout channels::	YouTube-channel heise & c't				
Advertising options:	<ul> <li>Package S:</li> <li>Native integration based on product information and videos with briefing, up to 30 seconds at the beginning.</li> <li>Particularly suitable for software products/digital solutions</li> </ul>	<ul> <li>Package M:</li> <li>Native integration + product SHOW and briefly sketched (in the background) with briefing, approx. 60 seconds at the beginning.</li> <li>Particularly suitable for Hardware</li> </ul>			
Production	6,200 €	8,200€			



Production	2,100€
Advertising options:	<ul> <li>Native integration based on the briefing, approx. 60 seconds at the beginning.</li> <li>Particularly suitable for software products/digital solutions/hardware</li> </ul>
Playout channels::	YouTube-channel Make-Magazin
Subscribers	59,500
Episode length:	7-15 minutes
Calls in the first 4 weeks	18,000
Frequency of publication	every Sunday

# Contentmarketing

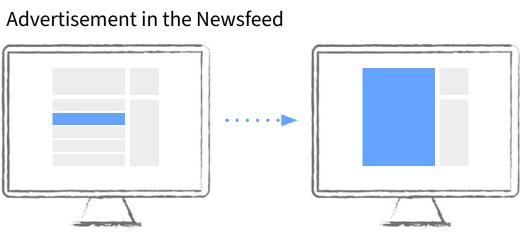
SPONSORED ARTICLE
CONTENT HUB

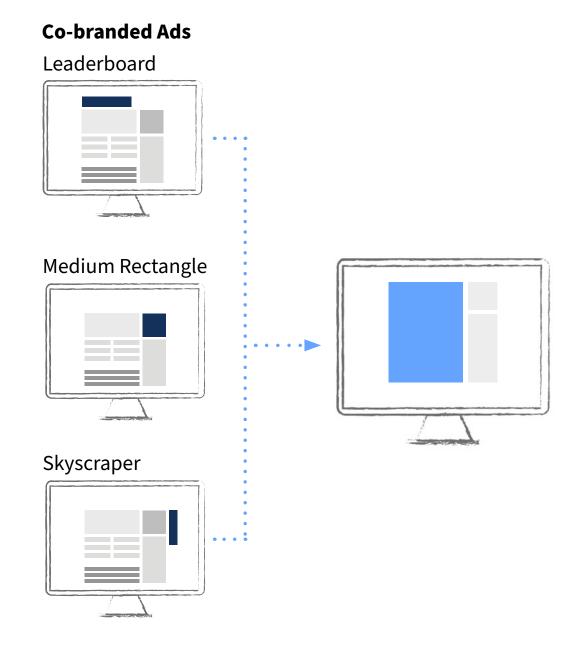
# Sponsored Article

	Small	Medium	Large
Duration	4 weeks	4 weeks	4 weeks
Content page	1	1	1
Guaranteed calls	5,500	5,500	5,500
Content creation	-	<b>✓</b>	<b>✓</b>
Layout	<b>✓</b>	<b>~</b>	<b>✓</b>
Promotion (Native Teaser, CobrandedAds)	<b>✓</b>	<b>✓</b>	<b>✓</b>
Programming	<b>✓</b>	<b>~</b>	<b>✓</b>
SEO relevance	<b>✓</b>	<b>~</b>	<b>✓</b>
Intent Data*	-	-	<b>✓</b>
Rate	€ 10,500	(incl. Content Creation) € 12,500	(incl. Intent Data) <b>€ 13,000</b>

<sup>\*</sup>Reporting with an overview of the companies that have viewed the sponsored article

all rates plus VAT. Agency commission is granted





# Content Hub

	<b>Content Hub M</b>	<b>Content Hub Audience</b>	Content Hub Leads
Articles from HBS	6	6	2 Lead assets and 5 articles
Duration	3 months	3 months	6 months
View guarantee	21,000 views	at least 35,000 views	at least 35,000 views
Audience	heise online Total	individually according to target group specifications	individually according to target group specifications
Content from customer	at least 5 assets	at least 5 assets	at least 4 Lead assets (gated)
Lead time	6 weeks	6 weeks	8 weeks
Project management HBS	yes	yes	yes
Lead guarantee	no	no	yes
Lead nurturing	no	no	yes (MQL, MTL, SRL)*
Quantity	no indication	no indication	at least 600 Leads
Filter	no	yes (Industry, number of employees and function)	yes (Industry, number of employees and function) *
Layout/Programming	yes	yes	yes
Integration of image galleries, videos, studies, whitepapers	yes	yes	yes
SEO-Relevance	yes	yes	yes
Promotion heise online	yes	yes, incl. link in Top Navi and in Top Topics	yes, incl. link in Top Navi and in the Top Topics as well as Native teaser in Newsstream and Daily Newsletter
Stand-alone mailings	no	yes	yes
Reporting	yes	Individual performance report	Individual performance report and lead report
Rate	from € 78,300	from € 135,000	from € 234,000

\*MQL= Marketing Qualified Lead: 1 contact/download

\*MTL=MQL, further qualified by additional touchpoints

\*SRL=MTL plus, 3 of the following 4 criteria should be met: Authority of the ASP; need available, time horizon foreseeable; budget available.

# Intent Data

## Intent Data

### What is Intent Data?

Intent data is behavioral data that indicates what a company is interested in. It predicts whether a potential buyer intends to invest in your (or similar) products or solutions. This is the next level in terms of data-driven marketing and sales.

### How do we do that?

We record and evaluate various user parameters of the users on heise.de. These are based on technically necessary signals that the Internet and browser require in order to route traffic, enable html page loading, etc. We combine this information with the content used, including time and duration.

### Why is that useful to you?

With Intent data you will receive background information about a company on our websites so that you can address your target group more precisely and qualify them more quickly and reliably. This allows you to target only those companies that are looking for a product like yours or are currently gathering information about it.

Intent data provides you with a list of target customers, allowing you to optimize your target account list and keep it up to date.

For marketing and sales teams who want to prioritize which accounts signal interest, reduce wastage and accelerate their pipeline based on data.

- Up to three individually configurable dashboards
- Data export for further processing in other systems
- 5 users per license included
- 100% GDPR-compliant
- All intents from the editorial environment of reachIT

**Monthly payment** 

**Annual payment** 

€ 279

€ 229

per month

per month

Minimum term: 12 months.

# LeadGen

WHITEPAPER WEBCAST

# Whitepaper

### with assets

Cost	t per Lead (CPL)	Standard Lead
<b>✓</b>	First and last name	
<b>✓</b>	eMail address (private/company inter	nal)
<b>✓</b>	<b>Job title</b> (Pupils, apprentices, students unemployed & pensioners are filtered o charge)	
<b>✓</b>	Name of the company (before campa exclusion of max. 10 companies possible charge)	•
<b>✓</b>	Company size	
<b>✓</b>	Division	
<b>✓</b>	Branch	
<b>✓</b>	Postcode & Country	
<u> </u>	Phone number	
	€ 100	) ner Lead

€	10	00	per	Lead	

Company sizo	
Company size	€ 15
Company size 50+	€ 15 € 20
Company size 100+	
Company size 250+	€ 25
Company size 500+	€30
Company size 1000+	€ 45
business division:	
IT only	€ 15
Non-IT only	€ 15
Industry	
no consultants	€ 15
no authorities	€ 15
no VARs/resellers	€ 15
Job title:	
ITDM only (incl. IT experts)	€ 15
Manager only (incl. C-level)	€ 45
Country	
only Germany	€ 15
Questions	
one additional question, all answers count as a lead	€ 15

Filter and options





### without assets

### **Content creation incl. leadgen**

Package S	
<ul> <li>€ 4,900 Content creation</li> <li>20 Standard leads á € 100</li> </ul>	€ 6,900
Package M	
<ul> <li>• € 4,900 Content creation</li> <li>• 40 Standard leads á € 100</li> </ul>	€ 8,900
Package L	
• € 4,900 Content creation • 60 Standard leads á € 100	€ 10,900

### **Account Based Marketing-Lead:**

- Leads according to MQL standard
- Qualified on the basis of a previously defined target account list.

Rate on request (from 150 € CPL)

# Webcasts

	S	M	L	XL
Format	Video	Video	Video	Video
Production site	Remote	Remote	Studio or Remote	Studio or Remote
Number of speakers	max. 1	max. 2	max. 3	max. 3
Company speaker visible	yes	yes	yes	yes
Length	60 minutes	60 minutes	60 minutes	60 minutes
Moderation HBS	yes	yes	yes	yes
Lead guarantee	no	yes	yes	yes
Quantity	all generated leads	85	90	150
Desktop sharing	yes	yes	yes	yes
Filter	no	no	yes	yes
Promotion heise online	yes	yes	yes	yes
Surveys	yes	yes	yes	yes
Participant questions	yes	yes	yes	yes
Intent Data (Reporting with an overview of the companies that have visited the landing page)	no	no	yes	yes
On-demand promotion	no	until all leads are reached (max. 3 months)	until all leads are reached (max. 3 months)	until all leads are reached (max. 3 months)
Reporting	PDF report	PDF report	PDF report	PDF report
Rate	from € 11,900	from € 17,500	from € 25,400	from € 33,400

# Traffic Push

NATIVE POST/UsAD
SOCIAL MEDIA
HEISE BESTENLISTEN

RATE CARD // TRAFFIC PUSH

# Native Post/usAd

### **Native Post**

### Gesponserter Link

Logo or graphic: 360x220 px Icon: 32x32 px

- Reach and credibility of the heart of heise online - the news ticker - is used
- Native advertising formats tend to be more click-rich than classic display advertising



- Generation of traffic for your own landing page, linked to a content topic
- Tailored communication with a highquality B2B readership

### Homepage inkl. Newsticker

duration approx. 3 weeks

€ 5,592

CPC

not discountable

€ 6,99 at least 800 Clicks Unblockable **Medium Rectangle Super Ad** 

- On the acceptable ad list of Ad Block Plus
- Static 300x250px is not blocked by default and also reaches users with activated Ad Blocker



300x250 px

- Requires control via the editorial CMS, so the clicks cannot be delivered evenly over the campaign period and the clicks may be reached (long) before the end of the campaign.
- The campaign is fulfilled as soon as the number of clicks has been delivered. As a special form of advertising, the usAd cannot be tracked using standard tools (such as Google Analytics). Therefore, there may be significant counting differences. Heise reporting is authoritative for billing.

### Homepage

CPC

€ 5,99

not discountable

at least 1,000 Clicks

all rates plus VAT. Agency commission is granted

# Social Media oo

### **h** heise online

- Your advertisement will only be played in the heise online audience. That means users who actively follow heise online on Facebook and Instagram.
- **Advantage:** You can reach the heise online user in a private usage situation and thus set a new touchpoint within the customer journey.

### Package 1

Duration: 2 weeks

Clicks: 500 **€ 1,990** 

### Package 2

Duration: 4 weeks

Clicks: 1,000 **€ 3,990** 

### Package 3

Duration: 6 weeks

Clicks: 2,000 **€ 6,990** 

### heise online inkl. LinkedIn

- Your ad will only be played in the audience of heise online. That is, users who actively follow heise online on Facebook, Instagram and LinkedIn.
- **Advantage**: You reach the heise online user in a different usage session (both private and professional) and thus set another touchpoint within the customer journey.

### Package S

Duration: 2 weeks

Clicks: 600 **€ 4,690** 

### Package M

Duration: 4 weeks

Clicks: 1,200 **€ 8,090** 

### Package L

Duration: 6 weeks

Clicks: 2,400 **€ 14,690** 

### **Tech Specs**

### **Image display**





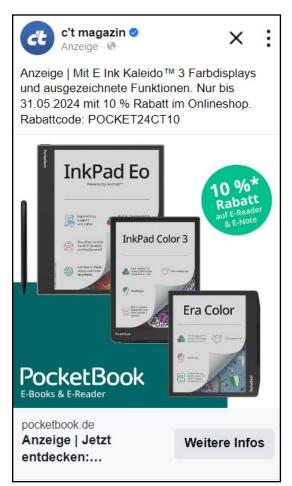


Image dimensions: 1200 x 1200 px

Heading: 40 characters, Description: 125 characters

URL: Click tracking / Landing page

# heise bestenlisten by TechStage

heise Bestenlisten (by TechStage) is the buying advice page on heise online and is aimed at a tech-savvy target group. We write for users who are close to making a purchase decision and need support.

We cover all your advertising needs – from advertorials and videos to classic advertising banners. If you don't have suitable photos or videos, don't worry: just let us know and we'll provide you with the right images!

### Sales-Ad

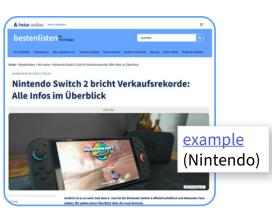
### **USP:**

- Creation of a sales push in the form of a product advertorial with text, images and (affiliate) links by the heise Bestenlisten team
- Promotion via social media including a product video on our TikTok channel: https://www.tiktok.com/@techstage with up to 200,000 views
- max. 15-20 products
- Integration of the heise Bestenlisten widget for price comparison
- Editorial briefing possible by arrangement
- a correction loop

IMPORTANT: There must be added value for the customer (coupon, discount, competition, ...).

	Package S	Package M	Package L
<b>Views</b> 1,500 to 2,000		2,500 to 3,000	5,000
Runtime	1 - 2 weeks	1 - 2 weeks	1 - 2 weeks
Services	1x Advertorial + 1x TikTok-Video	1x Advertorial + 1x TikTok-Video + Promo on homepage (heise.de/bestenlisten)	1x Advertorial + 1x TikTok-Video + 1x YouTube-Video + Newsletter + Promo on homepage (heise.de/bestenlisten)
Rate	€ 4,500	€ 6,500	€ 11,000











Lead time max. 14 working days, no further discounts, all rates plus VAT, agency comission is granted.

# Employer Branding

EMPLOYER BRANDING PAKETE
HEISE JOBS

RATE CARD // EMPLOYER BRANDING

# Employer Branding

	Paket S	Paket M	Paket L
Branding/Display	Wallpaper	Wallpaper	Wallpaper
	individuelles TARGET GROUP TARGETING, 100.000 AdImps	individuelles TARGET GROUP TARGETING, 250.000 AdImps	individuelles TARGET GROUP TARGETING, 250.000 AdImps
Podcast	Podcast-Rotation Employer Branding (25.000 Abrufe)	Podcast-Rotation Employer Branding (50.000 Abrufe)	Podcast-Rotation Employer Branding (100.000 Abrufe)
Native Post oder usAD*	300 Clicks	500 Clicks	700 Clicks
Sponsored Article small	-	_	5.500 garantierte Views, 4 Wochen
Stellenanzeigen Professional	<b>2 Stück</b> à 889 €	<b>4 Stück</b> à 889 €	<b>4 Stück</b> à 889 €
Preis	6.990 Euro	11.990 Euro	25.990 Euro

<sup>\*</sup>nach Verfügbarkeit

# Job advertisements heise jobs

### **Job advertisements Classic**

undesigned job advertisement in standard layout

Run-time 30 days	€ 759
Run-time 60 days	€ 999

### **Job advertisements Professional**

designed job advertisement in HTML format

Run-time 30 days	€ 889
Run-time 60 days	€ 1,220
Design of your advertisement according to your specifications	€ 90
each additional ad in the same layout https://jobs.heise.de/	€ 50

### **Job advertisements Premium**

designed job advertisement in HTML format incl. ad optimization by our experts

Run-time 30 days	€ 1,099
Run-time 60 days	€ 1,430
Design of your advertisement according to your specifications	€ 90
each additional ad in the same layout https://jobs.heise.de/	€ 50

### included:

- Logo box "Top Jobs" prominent on the homepage of heise Jobs
- Widget push in the heise online newsletter

## Job advertisements for training places/internships

Run-time 30 days

€ 129

# Target group targeting

ACCOUNT BASED MARKETING
STAND-ALONE-NEWSLETTER
CONTENT HUB AUDIENCE
INTENT DATA

BRANDING | CONTENTMARKETING | INTENT DATA | LEADGEN | TRAFFIC PUSH | EMPLOYER BRANDING | TARGET GROUP TARGETING RATE CARD // SCALE OF DISCOUNT



# Scale of discount

Gross volume	from	from	from	from	from	from	from	from	from	from	from
	€ 8,000	€ 12,000	€ 25,000	€ 40,000	€ 55,000	€ 80,000	€ 120,000	€ 150,000	€ 1 80,000	€ 250,000	€ 300,000
Discount	3%	5%	8%	10%	13%	15%	18%	21%	25%	30%	33%

## Your Contact

### **The Team**

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